

Johnny Suomu

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SUMMARY

Operations team lead at The Restaurant Store (a Clark Associates company) and self-taught full-stack software builder seeking to bridge warehouse operations and software development as a Business Analyst on the Warehouse Optimization Team. Combines daily, floor-level experience with Clark warehouse and inventory workflows with hands-on experience gathering requirements, defining acceptance criteria, writing SQL, and shipping production web applications end to end.

SOFTWARE & BUSINESS ANALYSIS EXPERIENCE

Founder / Product Developer | Shadow Vortex LLC – Orlando, FL 2026 – Present

Independently design, build, and operate production web applications (Netlify, Supabase/PostgreSQL, Stripe, Python, Anthropic API), owning the full software development lifecycle from requirements through deployment and post-launch iteration.

- Gather and analyze requirements from end users, public stakeholders, and data sources; translate business needs into scoped features, user stories, and acceptance criteria before development begins.
- Built CourtWatch.live, a public court data platform aggregating 1,000+ case records across two Florida counties: defined data requirements, designed the PostgreSQL schema, built Python data pipelines, and validated output accuracy against official county records (UAT-style verification) prior to each release. Will continue adding to the database indefinitely.
- Launched SaaSBox (saasboxhq.com), a subscription platform of 50 AI-powered tools: prioritized a large feature backlog into phased releases, wrote functional specs for each tool, and personally executed acceptance testing on every feature before launch.
- Write and maintain SQL daily (PostgreSQL) for schema design, reporting queries, data validation, and migrations.
- Manage competing priorities across multiple concurrent products using phased roadmaps and defined success/kill criteria, adjusting scope as data and user feedback dictate.
- Document workflows, system architecture, and operating procedures so projects remain maintainable and handoff-ready.

OPERATIONS & WAREHOUSE EXPERIENCE

Operations Specialist (Team Lead) | The Restaurant Store – Orlando, FL Jul 2025 – Present

- Serve as team lead for daily operations at a Clark Associates retail/warehouse location, directing task execution from management-issued priority lists and ensuring timely, accurate completion across the operations team.
- Act as primary forklift operator, safely handling pallet jacks and forklifts for the movement of heavy inventory throughout sales floor, backroom, and receiving areas.
- Collaborate cross-functionally with inventory and merchandising departments to align stock levels, floor plans, and priorities — acting as the coordination point between teams.
- Work daily within company warehouse and inventory systems; identify workflow pain points and process-improvement opportunities from the end-user perspective.
- Receive, verify, and stock inbound merchandise, maintaining alignment with inventory records and stock integrity on the sales floor.

Warehouse Supervisor | Fetch Delivery – Orlando, FL Aug 2024 – May 2025

- Supervised warehouse staff by assigning duties, coaching on performance, and training new employees to ensure operational excellence.
- Created and batched optimized driving routes, improving delivery efficiency and accuracy.
- Conducted daily inventory audits and opening/closing checklists to maintain operational consistency and inventory integrity.
- Resolved customer support tickets in a timely, professional manner, enhancing client satisfaction and trust.

Logistics Manager | SWAU – Pensacola, FL Jul 2021 – Jul 2024

- Managed end-to-end logistics operations, including package handling, inventory control, and supply chain coordination.

- Supervised and led teams of 3–10 personnel at events and 4 staff members during high-volume shipping seasons.
- Communicated with mail carriers to track and resolve lost or delayed shipments and processed claims as needed.

Earlier Roles | Walmart (Produce) • Red Robin (Line Cook) • Sherwin-Williams (Delivery Driver) *2016 – 2021*

- Progressive experience in inventory management, food service operations, and logistics/delivery across Florida and California.

SKILLS

SQL (PostgreSQL/Supabase) • Requirements Gathering & Analysis • User Stories & Acceptance Criteria • User Acceptance Testing (UAT) • SDLC • Agile/Scrum Framework Knowledge • Stakeholder Communication • Python Data Pipelines • Warehouse & Inventory Operations • Forklift & Pallet Jack Operation • Process Improvement • Cross-Team Coordination

EDUCATION

Bachelor of Arts in Music | The University of Alabama – Tuscaloosa, AL *2014*

ADDITIONAL

Eagle Scout, Boy Scouts of America — 2007